



**COMPANY PROFILE
(TRANSOFT INFOTECH)**

**Transoft Infotech
31/472-C Sultan Ganj Crossing,
Bye Pass Road, Agra – 282004
Contact: +91 9837066344
+91 9639325975
<http://www.tinfotech.com>**

Introduction

Transoft Infotech is a premier Software, Services and Design Company developing leading-edge solutions, products and designs for addressing the needs of businesses worldwide. Transoft Infotech is a listed A-Class software vendor under UP Electronics Corporation, Lucknow (A Nodal Agency of State Government of Uttar Pradesh).

Transoft has an excellent and experience team of professionals from various background and academics. Transoft is perfectly poised to partner the client's business to new levels of efficiency, profitability and growth. Transoft offers a range of vertical solutions, web solutions, a range of ready-to-use packaged products, consultancy, development of customized solutions for varied industries, human resource and training. Transoft with strong technology, an effective design team, and custom product development expertise, promises to break into the top league of service providers to a wide clientage. Our development centers in Agra and Faridabad offers both high quality and a competitive cost advantage.

We specialize in providing end-to-end e-business solutions in an offshore-based delivery model. Our capabilities span both the technology and design domains. We develop and deliver industry-leading products that enable our customers to manage and secure their e-business.

Started by first generation entrepreneur and backed up by a team of more than ten professional including engineers, designers and architects Transoft is an ideal partner for your growing business.

We provide full-range service to Define, Develop and Support software projects. Whether you have the full product specification or only the business idea, we turn your project concept into reality. We analyze your project in order to define goals and plan a detailed roadmap to reach those goals.

Our proven step-by-step methodology helps us maintain accurate development schedules and documentation of development.

Our Mission

- Our Mission is to establish and maintain a long-standing partnership with our clients, where we obtain professionally crafted products, meet international standards and enable future enhancements, as the business advances in e-readiness.
- To look forward for the new era with bright hope and with immense optimism, viewing the revolution of information and communication.
- Commitment to satisfy the paramount needs of our customers, which can only be met by continuous efforts of a vibrant creative organization.
- Dedication and professionalism to ensure the company's development.
- Transoft is set to develop leading edge software solutions, web solutions and efficient designs that will enhance efficiencies of businesses worldwide and help companies in establishing and promoting their brands.

Our Strategy

Firm and solid belief in adopted ideas. We operate as an integrated management system, combining quality, commercial and technical disciplines into coherent approach.

- Understanding our customer's needs and requirements
- Meeting or exceeding our customer's expectations
- Use of a practical mix of new and proven techniques and technologies
- Constant development of our staff and management expertise
- Our commitment of the continual improvement of our processes
- Propensity to innovate, creation and transparency
- Selectivity of product and producer
- Quest for excellence and perfection to offer the highest standards of service
- Exploration of the concealed energies and talents of our employees

Why do you select Transoft Infotech as your Software Development Partner?

Expertise

All of our team members have several years of expertise developing customized, fully integrated systems in a variety of industrial standards. Transoft Infotech has a well-managed administrative support staff to assist in meeting your needs.

Technically Advanced

Our software development tools and products implement Object-Oriented design and programming. Further, we use the most modern development tools and technologies available on the market today. We are staying on pace with the fast evolving software development capabilities and uses of multimedia and the Internet.

Availability

The Internet allows us to communicate with your team as easily as if we were in the next room. All of our project managers you will potentially interact with have strong English language skills thus eliminating language barriers.

Flexibility

We are custom-build to client specific requirements. We have proven to be able to react quickly and to adjust to any changes or additions thrown at us during the course of a project.

Speed

Because of our experience, the tools we have evolved, and our talented programmers we can develop quality, customized systems very quickly.

Dedication

Our programmers are professionals in the truest sense of the word. When we have your deadlines to meet we ensure the deadline is met. Our people put in whatever work is required, whenever needed, to keep our clients happy.

Expandability

For our clients' proprietary software development projects, we tap a virtually unlimited supply of highly skilled programmers and professionals.

Security

Transoft Infotech is a 100% Indian Software Development Company. Our legal, banking and accounting relationships are spread all over India. You have the convenience and security of dealing with an Indian business with the added benefit of a much lower development cost.

Our Commitment to Business Continuity

Transoft Infotech has a robust and time-tested Business Continuity Model (BCM) that ensures that the business operations of Transoft Infotech are not disrupted by any natural or unnatural disaster. The BCM reiterates our commitment to delivering the highest quality solutions using the onsite/offshore model, and protecting our clients from risk. Our business continuity plans are based on the need to protect professional staff, computing infrastructure, and intellectual property in order to help our customers remain in business through any contingency. That includes provisions to ensure the mobility of professional skills along with fully redundant communications backbones and computing infrastructures.

Corporate Headquarters

Transoft Infotech
31/472-C Sultan Ganj Crossing,
Bye Pass Road, Agra – 282005

Website: www.tinfotech.com

Business Models @ Transoft Infotech

In the new economy, we realize that customers are increasingly demanding the flexibility that best serves their unique business requirements. We provide the option of selecting a combination of business models to suit various phases of a project cycle.

Fixed Time/ Fixed Price

Our fixed time, fixed price model offers customers a low-risk option and can be employed when the scope and specifications of the project are reasonably clear. This model guarantees on-time, on-budget delivery of projects. Deliverables, costs and timelines are clearly defined in the Fixed Time/Fixed Price model. Transoft follows a phased approach that includes scoping, development, implementation and business support. Combining the fixed time, fixed price model with our solutions center, we can offer customers a tremendous advantage on the cost front.

Environments

Our areas of expertise include web solutions, client-server / distributed computing architectures, web enabling of applications, website designing / development, Open Source and brand positioning. These skills form the foundation of our ability to provide complete enterprise solutions to our clients ranging from legacy system maintenance, migration and new application development. We provide solutions on a wide array of platforms such as Windows, Linux, Sun, ASP, ASP.NET, PHP, PERL, CGI, Java, VB, VB.NET and XML.

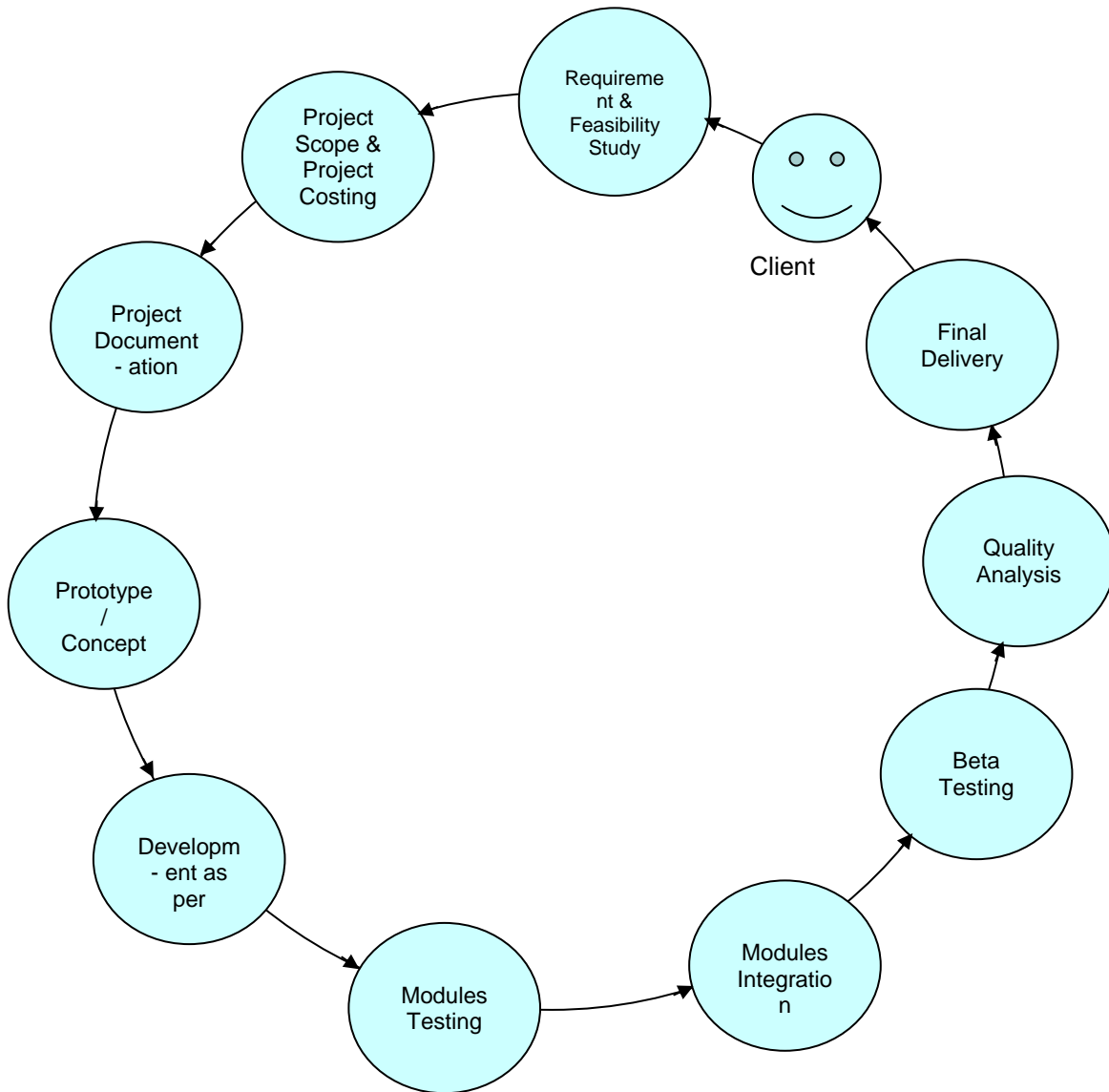
The Team Profile

We have excellent team of skilled and experienced professionals, Engineers, Designers, Business Analyst and Consultants who are well qualified and experienced in their respective fields.

Transoft Approach & Strengths

Information Technology has not always been able to address the needs of SME markets. The hurdle being reasons like affordability, geographical reach, downtime and limited spread of quality IT development centers locally.

The Project Management Process



Software Development Methodology

At Transoft Infotech, a standardized software development methodology helps us to provide very cost-effective and efficient business solutions. The following would give a better understanding of the same...

PHASE 1- REQUIREMENTS GATHERING

Our business consultants conducts Joint Application Development (JAD) sessions with the client. These are brainstorming sessions that help determine the business objectives and marketing goals. Prototype storyboards or screen layouts are used for role-playing.

PHASE 2 -TECHNICAL ARCHITECTURE

Our Technical Architects advise the client on options available to him with respect to architectural approaches and technology solutions for project implementation.

PHASE 3 – CONFIRMATION

Based on the architecture and technology chosen, the development team of programmers, graphic designers and project managers draft a development plan for the project with cost and time estimates.

PHASE 4 -INCREMENTAL DEVELOPMENT

This is the stage where the project is actually off the ground. Transoft Infotech builds the application in progressive phases or increments. Incremental delivery permits experimentation of complex solutions during the course of development. This approach facilitates modifications through hands-on exposure to the delivered increment.

PHASE 5 -INSTALLATION and TRAINING

Once the system is installed on the production servers, comprehensive training is extended to the client's IT/ MIS personnel; not only to administer and maintain it, but also to understand the underlying technology and development tools. The end-users are trained to use the application effectively. Follow-up action in terms of close monitoring of the system and applications ensures immediate response to issues.

This development process allows us to guarantee:

- On-time completion of the project,
- Delivery of a high-quality system meeting your business requirements
- Development of a flexible, easy to use and modify (in case you need some enhancements in future) system.

Software Development

Transoft can offer a complete development solution. We will build and manage solutions throughout entire development lifecycle, including the analysis and design specifications, coding, alpha and beta testing stages, installation, training and support.

We have a dedicated development team, experienced within business and industry environments enabling us to offer solutions to your specific requirements. No project is too small or too big. Each development project is as important to us as any of the previously completed projects,

which we have successfully developed. Whether it is a simple database application or a multi-user, client-server application we will provide you with the best possible and most cost-effective solution we possibly can.

It is our endeavor to keep our clients IT system at the cutting edge of the technology, which in turns requires us to constantly learn new technologies and remain competitive.

Post Deployment Services

Once the software is deployed, Transoft Infotech provides its post deployment services in any of the following form (opted by client):

1. **Annual Maintenance Fee:** Under this option, we handle all defects in the software, which are reported by the client. Moreover, time to time changes in existing software (As per mutually agreed Software requirement Specification) are also accommodated in the software. New requirements in the system can be handled through mutually agreed terms and conditions.
2. **Call on Payment basis:** Under this option, once the specified time for software testing (to be performed by the client) is over, to handle any defect and changes, additional amount will be charged by Transoft Infotech.

Client List

1. Tilak Mahavidhyalaya, Auraiya
2. DVVNL, Agra
3. U. P. Electronics Corporation Limited, Lucknow
4. NEWS Society of India, Agra
5. Karma Udhog, Agra
6. Xing Interactive Netherland
7. BSNL, Agra
8. RM Hire Purchase Limited, Agra
9. Decent Assurance Consultants Pvt. Ltd., Agra